NETZSCH

Proven Excellence.

NETZSCH Group



OEM Business

January 2020



Building an Effective, Pragmatic Organization

Establishing Customer Centric Culture

Pillars of Success

Responsiveness – generate quotes and response in timely fashion to keep your business moving

Professionalism – always courteous, informative and complete

Technical Competence – expert in products and applying our technologies

Teamwork – our team are all pulling the same direction for heightened effectiveness and efficiency

Employing an Envisioned Sales Organization to assist with system designs

Building nimble, OEM processes that best serve OEM customer needs

The NETZSCH Group

And its globally acting business units



Erich NETZSCH GmbH & Co. Holding KG



Analyzing & Testing

Thermal analysis instruments and instruments for the determination of thermophysical properties

Grinding & Dispersing

Comprehensive machine program for wet and dry grinding as well as mixing, dispersing, homogenizing and classifying

Pumps & Systems

Always the right positive displacement pump for your application

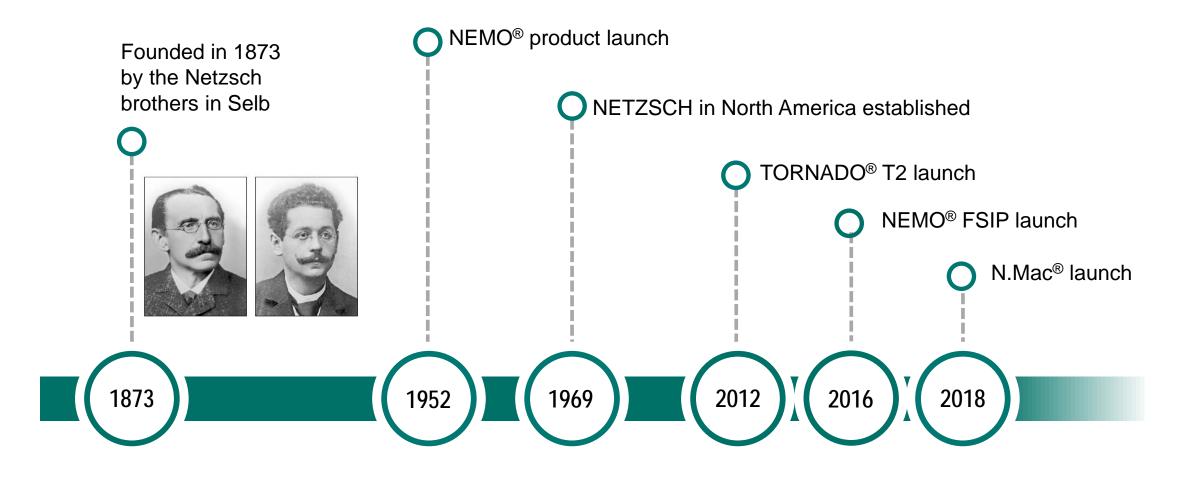


The NETZSCH Group

Continuous Growth



Foundation 1873 by Thomas and Christian Netzsch in Selb



Focused attention on our OEMs



- Our OEM customers work directly with NETZSCH and do not work through a distributor or representative. This provides superior responsiveness, price efficiency and focused attention to your business needs.
- With manufacturing facilities in five countries and technical sales personnel in most countries.
 NETZSCH offers unparalleled global support for all of our products.
- Rest assured our global OEM team will be there when and where you need us.



Various Technologies to meet your needs



As the largest global producer of Progressing Cavity pumps and a major producer of rotary lobe and multiple screw technologies, NETZSCH has experience and knowledge of many, many markets and applications to insure an installation in which you will have great confidence.

















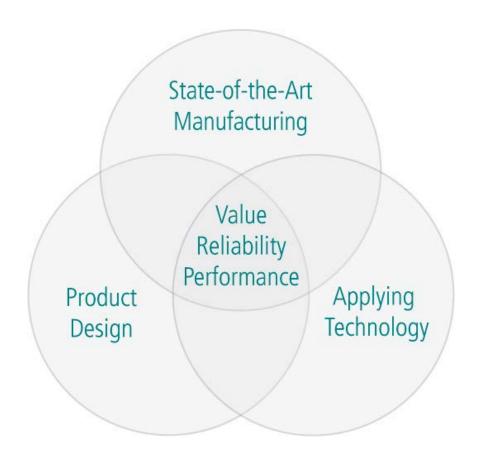
Sanitary line of Pump Products:

We not only have heavy duty, industrial grade pumps but also manufacture a sanitary line of NEMO® Progressing Cavity Pumps and TORNADO® Rotary Lobe Pumps for food and beverage applications that are certified by FDA, 3A and EHEDG.

Understanding your business



As an OEM business ourselves, NETZSCH understands the challenges in conceiving, designing, sourcing and fabricating machines and systems to meet the needs of multiple markets and complex customers. Whether you are a company that manufactures systems designed around standard equipment, repeating your purchases to meet demand or a business whose systems are engineered each and every time, we have solutions and programs to assist you.



Sample Markets and Applications



NETZSCH can be counted on in a wide range of markets like:

- Oil and Gas
- Water and Wastewater
- Chemical and Petro Chemical
- Food and Beverage
- Mining
- Pulp and Paper
- Construction
- Refining
- Biomass
- Biofuels

For applications with:

- High solids
- Abrasives
- High Viscosity
- Shear sensitive materials
- Metering
- Suction lift needs
- High temperature
- Acidic and Alkaline

Such as:

- Polymer Systems
- (both neat and dilute)
- Dewatering device feed
- Dewatered cake disposal
- Drilling muds
- Drill cuttings
- Oil and water separation
- Lube oil Consoles
- Decanter feed
- Slurry Transfer
- Metering Skids
- Viscous Fluids
- Explosives
- Barrel/Tote unloading
- Multiphase systems
- MBR

OEM Service and Support



After Sale Service:

After Sale Service – NETZSCH has an aftermarket support team ready to help with all of your individual needs. By providing your machine number, our staff can quickly identify your equipment and any parts required to get the pump back in service fast.

Quickship Program: = QuickShip

Quick, easy, and convenient with a popular selection of BY pumps

- No other pump supplier offers a program like this
- Pumps ship within 24- or 72- hours
- Use for quick budget pricing
- Pumps include gearmotors, baseplates, and first class mechanical seals
- Material options and geometry options also available





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NETZSCH OEM TEAM"Your Quality Supplier"



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Find more locations

Spare Parts and Service – Call our Customer Service team at:

- 1-610 363-8010 United States
- 1-705 797-8426 Canada

24 / 7 EMERGENCY HOTLINE:

For urgent spare parts needs or service issues, please call 1-484-986-8480



You can rely on NETZSCH.